

Natrona Heights Operations 1300 Pacific Avenue Natrona Heights, PA 15065 Tel: 724-226-6259 <u>ATImetals.com</u> **Terrence L. Hartford** Vice President and General Manager - Sheet

Thomas J. Matway Vice President and General Manager - Specialty Coiled Products

May 2, 2014

Dear Valued Customer:

Subject: Update to ATI Flat Rolled Products April 10, 2014 Price Announcement

The effective date of our April 10, 2014 Price Announcement has been revised to June 2, 2014. Otherwise, the April 10, 2014 Price Announcement remains unchanged. A copy of the April 10, 2014 Price Announcement is attached for your reference.

This price increase is necessary to support continued growth and investment in our business. Please contact your ATI Flat Rolled Products sales representatives for further details.

Sincerely yours,

Terrence L. Hartford/ Vice President and General Manager – Sheet

Thomast Tatwa

Thomas J. Matway Vice President and General Manager – Specialty Coiled Products



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Thomas J. Matway Vice President and General Manager - Specialty Coiled Products

April 10, 2014

Dear Valued Customer:

Subject: Price Announcement

Effective with shipments beginning on May 5, 2014, ATI Flat Rolled Products is increasing base-selling prices for all 200 series grades, 300 series grades, and ATI 430TM alloy in the following product categories:

- Cold-rolled sheet, strip, and Precision Rolled Strip[®] Products
- Hot-rolled and cold-rolled tubular quality sheet and strip products
- Bright annealed and tempered sheet, strip and Precision Rolled Strip[®] Products

This price increase is achieved by reducing the functional discount by two percentage points and will be applied to the updated Cold-Rolled Stainless and Tubular Quality Sheet Price Schedules which are attached. These schedules reflect increases to the 0.0351" and thinner gauge extras. The bright annealed and tempered extras will increase by \$0.03/lb.

Additionally, ATI Flat Rolled Products will increase continuous-mill-plate (CMP) and hot-rolled sheet products base prices by \$0.04/lb. for all grades. Finally, base-selling prices for all Emission Control Alloys will increase by \$0.02/lb.

This action is necessary to support continued growth and investment in our business. We appreciate your continued support as we implement these price increases. Please contact your ATI Flat Rolled Products sales representatives for further details.

Sincerely yours,

Terrence L. Hartford Vice President and General Manager – Sheet

Thomast

Thomas J. Matway Vice President and General Manager – Specialty Coiled Products



Cold-Rolled Stainless Sheet Price Schedule

Dollars per Pound

	Base Prices							
Туре	AL 201HP™	AL 201LN ™	301	304	304L	305	309S	310S
Base	1.28	1.38	1.34	1.40	1.50	2.16	2.77	3.71
Turne	246	2461	2471	204	247	440	420	4266
Туре	316	316L	317L	321	347	410	430	436S
Base	1.98	1.98	2.49	1.94	2.45	0.89	0.79	1.07
_	100			1				
Туре	439	441	444					
Base	0.97	1.01	1.51					

Combined Gauge and Width Extras

				200 and	300 Serie	es Coils	400 series Coils			
				WIDTHInches			WIDTHInches			
U.S.S. GAUGE	THICKNESS	Polish	Kool Line®	_36	42	48	36	42	48	
NO.	RANGE	Extras	Finish Extras	Exact	Exact	Exact	Exact	Exact	Exact	
8	.16011874	Inquire	Inquire	0.45	0.57	0.36	0.51	0.62	0.42	
9	.14511600	Inquire	Inquire	0.45	0.57	0.36	0.51	0.62	0.42	
10	.13011450	0.1900	Inquire	0.45	0.57	0.36	0.51	0.62	0.42	
11	.11411300	0.1775	Inquire	0.45	0.57	0.36	0.51	0.62	0.42	
12	.09811140	0.1650	0.1150	0.45	0.57	0.36	0.51	0.62	0.42	
13	.08310980	0.1650	0.1150	0.45	0.57	0.36	0.51	0.62	0.42	
14	.07210830	0.1750	0.1200	0.45	0.57	0.36	0.51	0.62	0.42	
15	.06510720	0.1750	0.1200	0.46	0.58	0.37	0.52	0.63	0.43	
16	.05810650	0.1750	0.1200	0.47	0.59	0.38	0.52	0.64	0.43	
17	.05210580	0.1750	0.1200	0.48	0.61	0.39	0.53	0.65	0.44	
18	.04610520	0.1750	0.1200	0.50	0.62	0.41	0.54	0.66	0.45	
19	.04010460	0.1750	0.1200	0.53	0.65	0.44	0.56	0.68	0.47	
20	.03510400	0.2050	0.1450	0.65	0.92	0.58	0.69	0.81	0.60	
21	.03210350	0.2050	0.1450	0.82	1.02	0.73	0.79	1.02	0.70	
22	.02910320	0.2150	0.1500	0.89	1.09	0.80	0.84	1.08	0.75	
23	.02610290	0.2200	0.1550	1.02	1.22	0.93	0.97	1.21	0.88	
24	.02310260	0.2250	0.1575	1.09	1.30	1.00	1.02	1.27	0.93	
25	.01990230	Inquire	0.1675	1.17	1.50	1.07	1.11	1.35	1.01	
26	.01780198	Inquire	0.1775	1.27	1.72	1.19	1.19	1.43	1.11	
27	.01610177	-	0.4400	1.34	1.94	1.32	1.44	Inquire	Inquire	
28	.01500160	-	0.4400	1.37	2.18	1.35	1.56	Inquire	Inquire	

Notes:

Stainless steels are produced to ordered thickness, expressed in decimals or fractional parts of an inch to which thickness tolerances are applied. Gauge numbers are only a guide; they do not necessarily establish thickness standards.

The 36", 42", and 48" Combined Gauge & Width Extras may not apply to all grades, please inquire to determine which extra/s is appropriate.

Please inquire concerning non-standard widths.



TUBULAR QUALITY PRICE SCHEDULE

Price per Pound

BASE PRICES				SIZE EXTRAS				
TYPE	BASE			GAUGE THICKNESS		48" EXTRA		
201	\$	1.28		14+	Over .0720	\$	0.36	
301	\$	1.34		15	.06510720	\$	0.37	
304	\$	1.40		16	.05810650	\$	0.38	
304L	\$	1.40		17	.05210580	\$	0.39	
316	\$	1.98		18	.04610520	\$	0.41	
316L	\$	1.98		19	.04010460	\$	0.44	
316L - HR	\$	1.92		20	.03510400	\$	0.58	
317L	\$	2.49		21	.03210350	\$	0.73	
317LN	\$	2.97		22	.02910320	\$	0.80	
317LX	\$	2.97		23	.02610290	\$	0.93	
317LXN	\$	4.06		24	.02310260	\$	1.00	
321	\$	1.94		25	.01990230	\$	1.07	
309/S	\$	2.77		26	.01780198	\$	1.19	
310/S	\$	3.71		27	.01610177	\$	1.32	
347	\$	2.45		28	.01500160	\$	1.35	

CHEMISTRY EXTRAS

CARBON						
304(L)/316(L)	.03 max	\$	0.0500			
304(L)/316(L)	.04 max	\$	0.0400			
304(L)/316(L)	.05 max	\$	0.0350			
MOLY						
316/316L	2.25 min	\$	0.0200			
316/316L	2.50 min	\$	0.0600			
316/316L	2.75 min	\$	0.1000			
317/317L	3.50 min	\$	0.0800			
317/317L	3.75 min	\$	0.1200			
NICKEL						
301	7.00 min	\$	0.0575			
304/304L	8.50 min	\$	0.0300			
304/304L	9.00 min	\$	0.0575			
304/304L	9.50 min	\$	0.0875			
NITROGEN, incl LN & LXN						
304/304L	.10 min	\$	0.0800			
316/316L	.10 min	\$	0.0800			
317/317L	.10 min	\$	0.0800			
COBALT						
304/304L	.03 max	\$	0.2500			
304/304L	.05 max	\$	0.3500			
316/316/L	.03 max	\$	0.2500			
316/316/L	.05 max	\$	0.3500			

The nominal or mean thickness determines the size extra to apply.

HOT ROLLED TQ WIDTH EXTRAS

DEDUCTORS

	Deduct
Hot Roll	\$0.03
Mill Edge	\$0.02

WIDTH - INCHES	EXTRA
42" and over	\$0.00
36" to under 42"	\$0.05
24.1" to under 36"	\$0.08

SLITTING EXTRAS

WIDTH - INCHES	EXTRA
5" to 24"	\$0.03
.900" to under 5"	\$0.08
.500" to under .9"	\$0.12

FINISH EXTRAS

2B/2D/1B/1D	None
Bright Anneal	\$.19

PRICING SEQUENCE

- 1. Base plus Size Extra less applicable Discount
- 2. Plus any Slitting, Width, Chemistry, and Finish extras
- 3. Less any Hot Rolled and/or Mill Edge Deductors
- 4. Increase price by Cold Rolled Nonstandard Width Factor where applicable.

Cold Rolled Nonstandard Width Factor

Widths greater than 24" to less than 48"

= 48" wide price x (48 \div ordered width)