



Natrona Heights Operations  
1300 Pacific Avenue  
Natrona Heights, PA 15065  
Tel: 724-226-6259  
[ATImetals.com](http://ATImetals.com)

**Terrence L. Hartford**  
*Vice President and General Manager - Sheet*

**Thomas J. Matway**  
*Vice President and General Manager - Specialty Coiled Products*

August 4, 2014

Dear Valued Customer:

**Subject: Revised July 2, 2014 Price Announcement**

ATI Flat Rolled Products is revising our July 2, 2014 price increase announcement to be effective with new orders placed beginning on August 4, 2014 and that are acknowledged to ship by December 26, 2014. In addition, this price increase applies to all existing orders acknowledged to ship on November 3, 2014 thru December 26, 2014. As published in our prior announcement, ATI Flat Rolled Products will increase the following:

- Base selling prices for all grades of cold-rolled sheet and strip, tubular quality sheet and strip and Precision Rolled Strip® products per the attached updated price schedules.
- Base selling prices for continuous-mill-plate (CMP) and hot-rolled sheet products by \$0.04/lb. for all grades.
- Base selling prices for all emission control alloys by \$0.02/lb.
- Polish prices for all grades by reducing the effective polish discounts by 10 percentage points.

This price increase is necessary to support continued growth and investment in our business. ATI Flat Rolled Products will announce the opening of the first quarter 2015 order book in the coming weeks. Please contact your ATI Flat Rolled Products sales representatives for further details.

Sincerely yours,

**Terrence L. Hartford**  
*Vice President and General Manager – Sheet*

**Thomas J. Matway**  
*Vice President and General Manager – Specialty Coiled Products*



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**Thomas J. Matway**  
*Vice President and General Manager - Specialty Coiled Products*

July 2, 2014

Dear Valued Customer:

**Subject: Update to ATI Flat Rolled Products June 13, 2014 Price Announcement**

The effective date of our June 13, 2014 Price Announcement has been revised to August 4, 2014. Otherwise, the June 13, 2014 Price Announcement remains unchanged. A copy of the June 13, 2014 Price Announcement is attached for your reference.

This price increase is necessary to support continued growth and investment in our business. Please contact your ATI Flat Rolled Products sales representatives for further details.

Sincerely yours,

  
\_\_\_\_\_  
**Terrence L. Hartford**  
*Vice President and General Manager – Sheet*

  
\_\_\_\_\_  
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**Terrence L. Hartford**  
*Vice President and General Manager - Sheet*

**Thomas J. Matway**  
*Vice President and General Manager - Specialty Coiled Products*

June 13, 2014

Dear Valued Customer:


**Subject: Price Announcements**

Effective with July 7, 2014 shipments, ATI Flat Rolled Products will increase the following:

- Base selling prices for all grades of cold-rolled sheet and strip, tubular quality sheet and strip and Precision Rolled Strip® products per the attached updated price schedules. Please note that the tubular quality ATI 316L™ base selling price is moving to \$2.13/lb. per the attached price schedule.
- Base selling prices for continuous-mill-plate (CMP) and hot-rolled sheet products by \$0.04/lb. for all grades.
- Base selling prices for all emission control alloys by \$0.02/lb.
- Polish prices for all grades by reducing the effective polish discounts by 10 percentage points.

This price increase is necessary to support continued growth and investment in our business. Please contact your ATI Flat Rolled Products sales representatives for further details.

Sincerely yours,

  
**Terrence L. Hartford**  
*Vice President and General Manager – Sheet*

  
**Thomas J. Matway**  
*Vice President and General Manager – Specialty Coiled Products*

# Cold-Rolled Stainless Sheet Price Schedule

Dollars per Pound

## Base Prices

Type	ATI 201HP™	ATI 201LN™	ATI 301™	ATI 304™	ATI 304L™	ATI 305™	ATI 309S™	310S™
Base	1.52	1.62	1.46	1.52	1.62	2.31	2.95	3.95
Type	ATI 316™	ATI 316L™	ATI 317L™	ATI 321™	ATI 347™	ATI 410™	ATI 430™	ATI 436S™
Base	2.13	2.13	2.67	2.09	2.63	1.05	0.95	1.23
Type	ATI 439™	ATI 441™	ATI 444™					
Base	1.13	1.17	1.69					

## Combined Gauge and Width Extras

U.S.S. GAUGE NO.	THICKNESS RANGE	Polish Extras	Kool Line® Finish Extras	200 and 300 Series Coils			400 series Coils		
				WIDTH--Inches			WIDTH--Inches		
				36 Exact	42 Exact	48 Exact	36 Exact	42 Exact	48 Exact
8	.1601-.1874	Inquire	Inquire	0.5250	0.5700	0.4200	0.5250	0.6200	0.4200
9	.1451-.1600	Inquire	Inquire	0.4500	0.5700	0.3600	0.5250	0.6200	0.4200
10	.1301-.1450	0.1900	Inquire	0.4500	0.5700	0.3600	0.5250	0.6200	0.4200
11	.1141-.1300	0.1775	Inquire	0.4500	0.5700	0.3600	0.5250	0.6200	0.4200
12	.0981-.1140	0.1650	0.1150	0.4500	0.5700	0.3600	0.5250	0.6200	0.4200
13	.0831-.0980	0.1650	0.1150	0.4500	0.5700	0.3600	0.5250	0.6200	0.4200
14	.0721-.0830	0.1750	0.1200	0.4500	0.5700	0.3600	0.5250	0.6200	0.4200
15	.0651-.0720	0.1750	0.1200	0.4625	0.5800	0.3700	0.5375	0.6300	0.4300
16	.0581-.0650	0.1750	0.1200	0.4750	0.5900	0.3800	0.5375	0.6400	0.4300
17	.0521-.0580	0.1750	0.1200	0.4875	0.6100	0.3900	0.5500	0.6500	0.4400
18	.0461-.0520	0.1750	0.1200	0.5125	0.6200	0.4100	0.5625	0.6600	0.4500
19	.0401-.0460	0.1750	0.1200	0.5500	0.6500	0.4400	0.5875	0.6800	0.4700
20	.0351-.0400	0.2050	0.1450	0.6375	0.8500	0.5100	0.6625	0.7400	0.5300
21	.0321-.0350	0.2050	0.1450	0.8250	0.9500	0.6600	0.7875	0.9500	0.6300
22	.0291-.0320	0.2150	0.1500	0.9125	1.0200	0.7300	0.8500	1.0100	0.6800
23	.0261-.0290	0.2200	0.1550	1.0750	1.1500	0.8600	1.0125	1.1400	0.8100
24	.0231-.0260	0.2250	0.1575	1.1625	1.2300	0.9300	1.0750	1.2000	0.8600
25	.0199-.0230	Inquire	0.1675	1.2500	1.4300	1.0000	1.1750	1.2800	0.9400
26	.0178-.0198	Inquire	0.1775	1.4000	1.6500	1.1200	1.3000	1.3600	1.0400
27	.0161-.0177	-	0.4400	1.5625	1.8700	1.2500	1.7375	Inquire	Inquire
28	.0150-.0160	-	0.4400	1.6000	2.1100	1.2800	1.8875	Inquire	Inquire

### Notes:

Stainless steels are produced to ordered thickness, expressed in decimals or fractional parts of an inch to which thickness tolerances are applied. Gauge numbers are only a guide; they do not necessarily establish thickness standards.

The 36", 42", and 48" Combined Gauge & Width Extras may not apply to all grades, please inquire to determine which extra/s is appropriate.

Please inquire concerning non-standard widths.

EFFECTIVE SHIPMENT: 8-4-14

SUPERSEDES: 5-30-14

DATED: 7-2-14

# TUBULAR QUALITY PRICE SCHEDULE

Price per Pound

† Denotes Change

## BASE PRICES

TYPE	BASE
ATI 201™	\$ 1.52
ATI 301™	\$ 1.46
ATI 304™	\$ 1.52
ATI 304L™	\$ 1.52
ATI 316L™	\$ 2.13
ATI 317L™	\$ 2.67
ATI 317LN™	\$ 3.19
ATI 317LX™	\$ 3.19
ATI 317LXN™	\$ 4.34
ATI 321™	\$ 2.09
ATI 309S™	\$ 2.95
ATI 310S™	\$ 3.95
ATI 347™	\$ 2.63

## SIZE EXTRAS

GAUGE	THICKNESS	48" EXTRA
14+	Over .0720	\$ 0.36
15	.0651-.0720	\$ 0.37
16	.0581-.0650	\$ 0.38
17	.0521-.0580	\$ 0.39
18	.0461-.0520	\$ 0.41
19	.0401-.0460	\$ 0.44
20	.0351-.0400	\$ 0.51
21	.0321-.0350	\$ 0.66
22	.0291-.0320	\$ 0.73
23	.0261-.0290	\$ 0.86
24	.0231-.0260	\$ 0.93
25	.0199-.0230	\$ 1.00
26	.0178-.0198	\$ 1.12
27	.0161-.0177	\$ 1.25
28	.0150-.0160	\$ 1.28

## CHEMISTRY EXTRAS

CARBON		
304(L)/316(L)	.03 max	\$ 0.0500
304(L)/316(L)	.04 max	\$ 0.0400
304(L)/316(L)	.05 max	\$ 0.0350
MOLY		
316/316L	2.25 min	\$ 0.0200
316/316L	2.50 min	\$ 0.0600
316/316L	2.75 min	\$ 0.1000
317/317L	3.50 min	\$ 0.0800
317/317L	3.75 min	\$ 0.1200
NICKEL		
301	7.00 min	\$ 0.0575
304/304L	8.50 min	\$ 0.0300
304/304L	9.00 min	\$ 0.0575
304/304L	9.50 min	\$ 0.0875
NITROGEN, incl LN & LXN		
304/304L	.10 min	\$ 0.0800
316/316L	.10 min	\$ 0.0800
317/317L	.10 min	\$ 0.0800
COBALT		
304/304L	.03 max	\$ 0.2500
304/304L	.05 max	\$ 0.3500
316/316L	.03 max	\$ 0.2500
316/316L	.05 max	\$ 0.3500

The nominal or mean thickness determines the size extra to apply.

## DEDUCTORS

	Deduct
Hot Roll	\$0.03
Mill Edge	\$0.02

## HOT ROLLED TQ WIDTH EXTRAS

WIDTH - INCHES	EXTRA
42" and over	\$0.00
36" to under 42"	\$0.05
24.1" to under 36"	\$0.08

## SLITTING EXTRAS

WIDTH - INCHES	EXTRA
5" to 24"	\$0.03
.900" to under 5"	\$0.08
.500" to under .9"	\$0.12

## FINISH EXTRAS

2B/2D/1B/1D	None
Bright Anneal	\$.19

## PRICING SEQUENCE

1. Base plus Size Extra less applicable Discount
2. Plus any Slitting, Width, Chemistry, and Finish extras
3. Less any Hot Rolled and/or Mill Edge Deductors
4. Increase price by Cold Rolled Nonstandard Width Factor where applicable.

## Cold Rolled Nonstandard Width Factor

Widths greater than 24" to less than 48"

= 48" wide price x (48 ÷ ordered width)

EFFECTIVE SHIPMENT: 8-4-14

SUPERSEDES: 5-30-14

DATED: 7-2-14



## Precision Rolled Strip® Price Schedule - Page 1 of 2

Dollars per Pound

### Base Prices

Type	ATI 201™	ATI 301™	ATI 304™	ATI 304L™	ATI 305™	ATI 309S™	ATI 310S™	ATI 316L™	ATI 316Ti™
Base	1.52	1.46	1.52	1.62	2.31	2.95	3.95	2.13	2.13

Type	ATI 317L™	ATI 321™	ATI 347™	ATI 430™	ATI 436S™	ATI 439™	ATI 441™	ATI 444™
Base	2.67	2.09	2.63	0.95	1.23	1.13	1.17	1.69

### 200, 300, and 400 Series Coils

#### Gauge Extras

Thickness Range	Base Size Extras
.0150-.0160	1.90
.0140-.0149	1.98
.0130-.0139	2.04
.0120-.0129	2.10
.0110-.0119	2.18
.0100-.0109	2.26
.0090-.0099	2.34
.0080-.0089	2.40
.0070-.0079	2.47
.0060-.0069	2.55
.0050-.0059	2.60
.0045-.0049	2.67
.0040-.0044	2.69
.0035-.0039	2.80
.0030-.0034	3.18
.0025-.0029	3.60
.0020-.0024	4.66
< .002	Inquire

#### Slitting Extras

Widths	Width Range	Width Range	Width Range	Width Range	Width Range	Width Range
<0.2499	0.2500 - 0.499	0.5000 - 0.999	1.000 - 3.999	4.000 - 11.999	12.000 - 17.999	18.000 - 24.000
0.23	0.15	0.11	0.08	0.07	Inquire	0.05
0.31	0.19	0.14	0.11	0.08	Inquire	0.07
0.31	0.19	0.14	0.11	0.08	Inquire	0.07
0.31	0.19	0.14	0.11	0.08	Inquire	0.07
0.31	0.19	0.14	0.11	0.08	Inquire	0.07
0.43	0.27	0.19	0.15	0.11	Inquire	0.09
0.43	0.27	0.19	0.15	0.11	Inquire	0.09
0.43	0.27	0.19	0.15	0.11	Inquire	0.09
0.64	0.40	0.27	0.19	0.15	Inquire	0.12
0.64	0.40	0.27	0.19	0.15	Inquire	0.12
0.78	0.49	0.33	0.23	0.18	Inquire	0.14
0.78	0.49	0.33	0.23	0.18	Inquire	0.14
0.78	0.49	0.33	0.23	0.18	Inquire	0.14
0.78	0.49	0.33	0.23	0.18	Inquire	0.14
1.25	0.73	0.43	0.30	0.23	Inquire	0.18
1.25	0.73	0.43	0.30	0.23	Inquire	0.18
Inquire	Inquire	Inquire	Inquire	Inquire	Inquire	Inquire

### Product Specific Extras

#### Tension Level, Degreasing, Temper, and Bright Anneal

Thickness Range	Tension leveling				Degreasing	Temper	Bright Anneal
	Stainless	Super Stainless	High Nickel HTA	Titanium	All Products	All Products	All Products
.0150-.0160	\$0.07	\$0.11	\$0.14	\$0.28	\$0.07	\$0.10	\$0.05
.0100-.0149	\$0.10	\$0.15	\$0.20	\$0.40	\$0.09	\$0.10	\$0.10
.0060-.0099	\$0.16	\$0.24	\$0.32	\$0.64	\$0.15	\$0.15	\$0.10
.0030-.0059	\$0.30	\$0.45	\$0.60	\$1.20	\$0.30	\$0.25	\$0.12
.0020-.0029	\$0.60	\$0.90	\$1.20	\$2.40	\$0.60	\$0.40	\$0.15
< .002	Inquire	Inquire	Inquire	Inquire	Inquire	Inquire	Inquire

#### Price Build Formula

Alloy Base Price  
+ Base Size Extra  
Less Applied Discount  
+ Slitting Extra  
+ All Additional Extras  
Final Base Sales Price

Notes: Stainless steels are produced to ordered thickness, expressed in decimals or fractional parts of an inch to which thickness tolerances are applied.  
All base prices, gauge, and width extras apply to Full Yield of Coil quantities.  
Less than Full Yield of Coil quantities are subject to inquiry.  
Super Stainless Grades are - 29-4C, AL6XN, 2205, AM-350, AM-355, 332, 334, 15-7 and 17-7

Effective: 8/4/2014  
Revision: 7/2/2014  
Replaces: 5/30/2014



## Precision Rolled Strip® Price Schedule - Page 2 of 2

Dollars per Pound

### AM-355 - Sheet and Standard Strip

Thickness Range	Width Range 1/2 - <1.0 (12.5 - 25)	Width Range 1.0 - <4.0 (25 - 100)	Width Range 4.0 - <12.0 (101 - 300)	Width Range 12.0 - <24 (301 - 600)	Width Range 24 - <36 (601 - 915)	Width Range 36 EXACT (915)	(inches) (mm)
.1601-.1874	\$23.65	\$23.62	\$23.59	\$23.56	\$23.49	\$23.43	
.1451-.160	\$23.65	\$23.62	\$23.59	\$23.56	\$23.49	\$23.43	
.1301-.145	\$23.65	\$23.62	\$23.59	\$23.56	\$23.49	\$23.43	
.1141-.130	\$23.65	\$23.62	\$23.59	\$23.56	\$23.49	\$23.43	
.0981-.114	\$23.65	\$23.62	\$23.59	\$23.56	\$23.49	\$23.43	
.0831-.098	\$23.67	\$23.64	\$23.61	\$23.58	\$23.49	\$23.43	
.0721-.083	\$23.67	\$23.64	\$23.61	\$23.58	\$23.49	\$23.43	
.0651-.072	\$23.68	\$23.65	\$23.62	\$23.59	\$23.50	\$23.44	
.0581-.065	\$23.70	\$23.67	\$23.64	\$23.61	\$23.52	\$23.46	
.0521-.058	\$23.71	\$23.68	\$23.65	\$23.62	\$23.55	\$23.49	
.0461-.052	\$23.74	\$23.70	\$23.67	\$23.64	\$23.58	\$23.52	
.0401-.046	\$23.77	\$23.71	\$23.68	\$23.65	\$23.61	\$23.55	
.0351-.040	\$23.79	\$23.71	\$23.68	\$23.65	\$23.62	\$23.56	
.0321-.035	\$23.82	\$23.73	\$23.70	\$23.67	\$23.64	\$23.58	
.0291-.032	\$23.83	\$23.74	\$23.71	\$23.68	\$23.67	\$23.61	
.0261-.029	\$23.85	\$23.76	\$23.73	\$23.70	\$23.71	\$23.64	
.0231-.026	\$23.88	\$23.79	\$23.76	\$23.73	\$23.77	\$23.68	
.0199-.023	\$23.97	\$23.88	\$23.83	\$23.80	\$23.88	\$23.77	
.0178-.0198	\$24.07	\$23.92	\$23.89	\$23.92	\$23.94	\$23.94	
.0161-.0177	\$24.15	\$24.00	\$23.97	\$24.00	\$24.01	\$24.01	
.0150-.0160	\$24.24	\$24.09	\$24.06	\$24.09	\$24.10	\$24.10	

Effective: 8/4/2014  
Revision: 12/17/2012  
Replaces: 1/1/2010

### AM-355 - Precision Rolled Strip®

Thickness Range	Width Range 3/16 < 1/4 (4.7 < 6.25)	Width Range 1/4 < 3/8 (6.25 < 9.4)	Width Range 3/8 < 1/2 (9.4 < 12.5)	Width Range 1/2 < 1 (12.5 < 25)	Width Range 1 < 4 (25 < 100)	Width Range > 4 (> 100)	(inches) (mm)
.0140 - .0149	\$26.01	\$25.86	\$25.74	\$25.56	\$25.40	\$25.37	
.0130 - .0139	\$26.88	\$26.73	\$26.60	\$26.42	\$26.26	\$26.23	
.0120 - .0129	\$27.78	\$27.62	\$27.49	\$27.31	\$27.14	\$27.11	
.0110 - .0119	\$28.45	\$28.29	\$28.16	\$27.97	\$27.80	\$27.77	
.0100 - .0109	\$29.14	\$28.98	\$28.85	\$28.66	\$28.48	\$28.45	
.0090 - .0099	\$30.11	\$29.95	\$29.81	\$29.62	\$29.44	\$29.40	
.0080 - .0089	\$30.86	\$30.70	\$30.55	\$30.35	\$30.17	\$30.14	

Effective: 8/4/2014  
Revision: 12/17/2012  
Replaces: 1/1/2010