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[ATImetals.com](http://ATImetals.com)

**Jeffrey H. Thompson**  
*Vice President and General Manager,  
Sales, Marketing & Product Development*

December 7, 2016

Dear ATI FRP Customer:

**Subject: Price Announcement**

Effective with shipments beginning on January 1, 2017, ATI Flat Rolled Products is increasing selling prices. The price increases will be achieved by:

1. Increasing the net transaction price (before surcharge) on all 200, 300 series and ATI 430™ cold rolled sheet by reducing the functional discount by two percentage points (2%).
2. Increasing the net transaction price (before surcharge) on all Stainless Plate Mill Plate series by \$0.03/lb.

Please contact your ATI Flat Rolled Products sales representative for further details.

Sincerely,

A handwritten signature in black ink that reads "Jeffrey H. Thompson" with a long horizontal flourish extending to the right.

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**Jeffrey H. Thompson**  
Vice President and General Manager,  
Sales, Marketing & Product Development