



January 22, 2021

Subject: ATI Price Announcement

To Our Valued Customers,

Effective with shipments February 1, 2021, ATI will increase sales prices as follows:

Sheet & Coil Products

- **200 Series Stainless** - Increasing the net transaction price (before surcharge) on all 200 series cold rolled sheet and engineered strip products by reducing the functional discount three percentage points (3%).
- **300 Series Stainless** - Increasing the net transaction price (before surcharge) on all 300 series cold rolled sheet and engineered strip products by reducing the functional discount two percentage points (2%).
- **400 Series Stainless** - All 400 series cold rolled sheet and engineered strip products will be priced on an individual inquiry basis.
- **HRAP/CMP** - Increasing the net transaction price on HRAP/CMP by \$0.03/lb.
- **Non-Standard Widths** - ATI will continue to price widths other than 48" wide standards on an individual inquiry basis. A price extra will be applied after the discount and at a premium no less than \$0.05/lb.
- **Light Gauge Premium** - A \$0.05/lb. premium will be added to all sheet products less than .034" thick. This adder will be applied after the standard price build.
- **Freight** - Freight will be charged at actual freight rates.

Plate Mill Plate Products

- **All 200, 300, 400 Series PMP** - Increasing the net transaction price (before surcharge) on all 200, 300, and 400 series PMP by \$0.03/lb.
- **Freight** - Freight will be charged at actual freight rates.

Precision Rolled Strip® Products (less than .015")

- **All 200 and 300 Series** - Increasing the net transaction price (before surcharge) on all PRS 200 and 300 series stainless by five to ten percent (5% to 10%).

All active and unconfirmed requests for quotes for the above product lines will be subject to the price changes listed above. This action is necessary to support continued growth and investment in our business and to address rising input costs. We appreciate your continued support as we implement this price increase.

Please contact your ATI sales representative should you have any questions.

Sincerely,

Eric V. Templin
Sr. Director, Sales and Marketing